



## GroundSpan<sup>SM</sup> Expands Partnership With Concur to Deliver Unique Online Booking Solution for Corporate Ground Transportation

**Aug 22, 2015** – GroundSpan<sup>SM</sup> has completed the integration of its ground booking tools with Concur's top 500 customers. Through expanded capabilities on the Concur Connect platform, Concur clients now have a comprehensive ground booking solution to supplement their existing online travel programs. Because of Concur's partnership with GroundSpan<sup>SM</sup>, Concur clients can now book their corporate preferred executive car/black cars, sedans, limousines and even taxis in cities across the globe.

By partnering with GroundSpan<sup>SM</sup>, Concur is delivering a more streamlined, automated and comprehensive set of ground booking options that allow:

- Access to global booking and reservation systems for preferred ground transportation such as sedans, limousines, vans and SUVs
- Greater control over travel and expense costs by pre-populating travel data from the booking stage to the expense reports
- Increased insight into hidden spend via real-time, paperless online reporting and monitoring
- Time and costs savings through the use of automated services which removes the requisition of an agent – a breakthrough in the automated travel industry

GroundSpan<sup>SM</sup> is an innovative ground transportation technology company offering automated ground booking compatibilities through the leading TMCs, GDS systems and CBTs for more than 2,000 vendors globally. GroundSpan's revolutionary platform is uniquely developed to accelerate the automation of ground transportation bookings. GroundSpan<sup>SM</sup> cohesively integrates corporate ground travel booking and expense management/reporting into a single ecosystem. GroundSpan<sup>SM</sup> efficiently funnels ground options from over 2,000 providers in a concise layout that facilitates both product and price comparison. Travel managers and procurement personnel can work with GroundSpan<sup>SM</sup> to ensure that their preferred ground transportation providers as well as their traveler's direct choices are highlighted in the display providing guidance, to both travel arrangers and road warriors as they book travel online.

"Our focus and mantra is to develop solutions for the industry, designed by the industry, for the benefit of the industry. We are determined to create the world's most comprehensive market place allowing vendors of all sizes and locations to maintain their brand control. At the same time increase their visibility and bookings within their existing and new relationships. Our global network of executive sedan, limousine, parking, shuttle and taxi providers is one of the most complete in the market today – and our technology has led to innovative and groundbreaking solutions that deliver savings and service enhancements for corporations, TMCs and their suppliers." says Tony Bonanno, President of GroundSpan<sup>SM</sup>.

Through the unique solution now available to Concur users, corporations can configure their preferred ground vendors for their employees, ensuring vendor familiarity and proper vendor utilization. Once the reservation is booked, confirmations and itineraries will be integrated into the existing travel agency itinerary for a consolidated summary of all travel components. Travelers have direct online access or through their travel agency to cancel or make changes to a reservation as needed.

### About Concur

Concur is a leading provider of integrated travel and expense management solutions. Concur's easy-to-use Web-based and mobile solutions help companies and their employees control costs and save time. Concur Connect is the platform that enables the entire travel and expense ecosystem of customers, suppliers, and developers to access and extend Concur's T&E cloud. Concur's systems adapt to individual employee preferences and scale to meet the needs of companies from small to large. Learn more at [www.concur.com](http://www.concur.com).



### **About GroundSpan<sup>SM</sup>**

GroundSpan<sup>SM</sup> is an innovative ground transportation technology company focused on developing an ecosystem for booking and managing global ground transportation services which are an integral part of the corporate travel itinerary. GroundSpan<sup>SM</sup> focuses on developing applications to easily book reservations for executive sedan, limousines, van, taxi and airport parking. GroundSpan<sup>SM</sup> unique and proprietary ecosystem enables a corporate employee an efficient way to view, compare and book ground related services. GroundSpan<sup>SM</sup> offers its ground travel management solutions through its relationships with major online travel booking portals, corporate travel departments and major travel agencies across all major GDS's. GroundSpan is a neutral global ground distribution system which provides corporations access to their contracted and non-contracted fulfillment providers. More information on GroundSpan<sup>SM</sup> can be found at <http://www.GroundSpan.com>